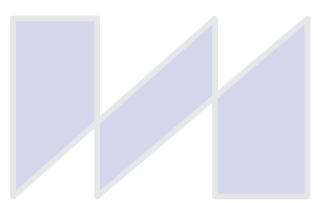


TABLE OF CONTENTS

- ◆ **COMPANY OVERVIEW**
- ◆ **PARENT COMPANY OVERVIEW:
DOUMET GROUP**
- ◆ **OBJECTIVES**
- ◆ **SERVICES**
- ◆ **STAFF**
- ◆ **EQUIPMENT**
- ◆ **INTERNATIONAL STANDARDS**
- ◆ **ORGANIZATION CHART**
- ◆ **IDENTITY**





COMPANY OVERVIEW

INTRODUCTION

Founded in 1995 as the contracting company of DOUMET GROUP, MELEC GROUP is now one of the leading general contracting and engineering firms in Lebanon. With its headquarters in Lebanon, and offices in Iraq, France, Algeria, and the Arabian Gulf.

MELEC GROUP maintains a market focus on Private and Public sectors throughout the Middle East Region and Africa.

MELEC GROUP offers a broad range of Contracting and Engineering services, covering up to the execution of projects on turnkey basis, in the following areas:

- Power Plants
- Overhead Transmission Lines
- Underground Cables up to 220 KV
- GIS/ Conventional Substations up to 220 KV
- Distribution Networks
- Street Lighting
- Airfield Lighting
- Construction Services and Electromechanical works [for Compounds, Hotels, Hospitals, Universities, Airports etc...]

HISTORY

From 1993 to 2001, MELEC GROUP main projects were located in Lebanon, where it played a major role in the rehabilitation and construction of Transmission and Distribution Networks after the end of the Lebanese War in 1990.

In these projects, MELEC GROUP was either the main contractor or the subcontractor of a foreign employer. In fact, MELEC GROUP worked as a subcontractor, member in joint ventures or formed part of an international consortium with several international companies specially: ABB, GENERAL ELECTRIC, PIRELLI and SHNEIDER. During this period MELEC GROUP was characterized by its commitment to safety, quality and customer satisfaction.

Since 2001, MELEC GROUP expanded its activities to Iraq and Qatar, where it successfully contracted with governmental agencies and private developers. In Iraq, MELEC GROUP gained experience in executing and managing Power Plant and Distribution Network projects under the supervision of International companies specially : RMS, FLUOR and SEI .



Since 2005, MELEC GROUP expanded its range of services to cover Construction Services through carrying out Electromechanical Works for Buildings, Compounds and Hotels in Algeria, Kyrgyzstan and Sultanate of Oman. Throughout this period MELEC GROUP was recognized for high quality performance and reliability in meeting delivery and completion dates.

MELEC GROUP is a growing and dynamic Contracting and Engineering company. Through its highly trained and experienced staff, commitment to high international quality and safety standards, customer satisfaction, and professionalism in the execution of works, MELEC GROUP earned a reputation for excellence that keeps clients consistently referring to MELEC GROUP with confidence.



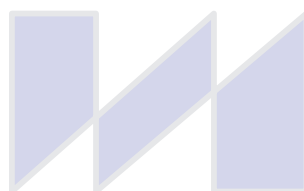
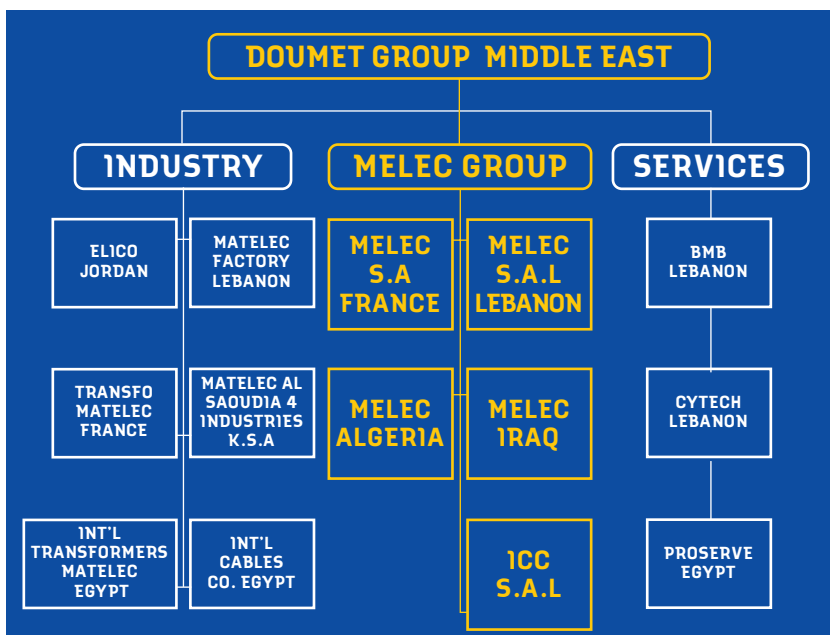
DOUMET GROUP

DOUMET GROUP, the parent company of MELEC GROUP, is a diversified industrial and services group which employs over 4000 people in the Middle East, Africa, Europe and North America. In the last fifty years the Group has expanded and diversified into different business activities worldwide. It currently holds investments across a variety of sectors including production of: cement, lime, chemicals, textiles, and electrical equipments, in addition to: hotels, distribution, aircraft servicing, IT, and contracting services.

The Manufacturing arm of DOUMET GROUP in the Electrical Sector consists of:

- ◆ 2 Cable Factories: -International Cables Co [Egypt]
-CABEL [Algeria]
- ◆ 5 Factories manufacturing Transformers, MV/ LV Switchboards, and Other Equipment:
 - Matelec [Lebanon] - 6000 Transformers / year
 - International Transformers Matelec [Egypt] - 3000 Transformers / year
 - Transfo Matelec [France] - 1500 Transformers / year
 - ELICO [Jordan] - 1200 Transformers / year
 - Saudi Matelec [KSA] - 3000 Transformers / year

The Group success lies in its ability to maintain on one hand, the traditional values of loyalty, social responsibility and integrity, and on the other to embrace modern management policies and practices.



OBJECTIVES

Customer Satisfaction:

We focus on continuous improvement and commitment to customer's requirements in order to provide products, services and solutions of the best price/quality ratio to our customers; thus earning a reputation for excellence that keeps clients consistently referring to MELEC GROUP with confidence.

Continuous Improvement:

We aim at staying up -to date with new technologies, and new practices in our field of work, in order to stay competitive and to provide exceedingly qualified work. In fact, MELEC GROUP is always in the quest of developing its procedures so as to achieve better efficiency and reliability. Moreover, we greatly encourage creativity and individual initiative directed towards progress and innovation.

Employee Commitment & Development:

We believe that our personnel are the key to our success; therefore we recruit employees according to their competences and constantly invest in their development through trainings, empowerment and performance appraisal. Moreover, we value our personnel, acknowledge their contributions and create with them an equitable, pleasant and professional work atmosphere that gives them motivation and sense of self accomplishment.

Profit Generation:

Our objective is to generate reasonable profit so as to finance our growth and development, bring more liquidity and flexibility to our business, and invest in new opportunities.

Growth:

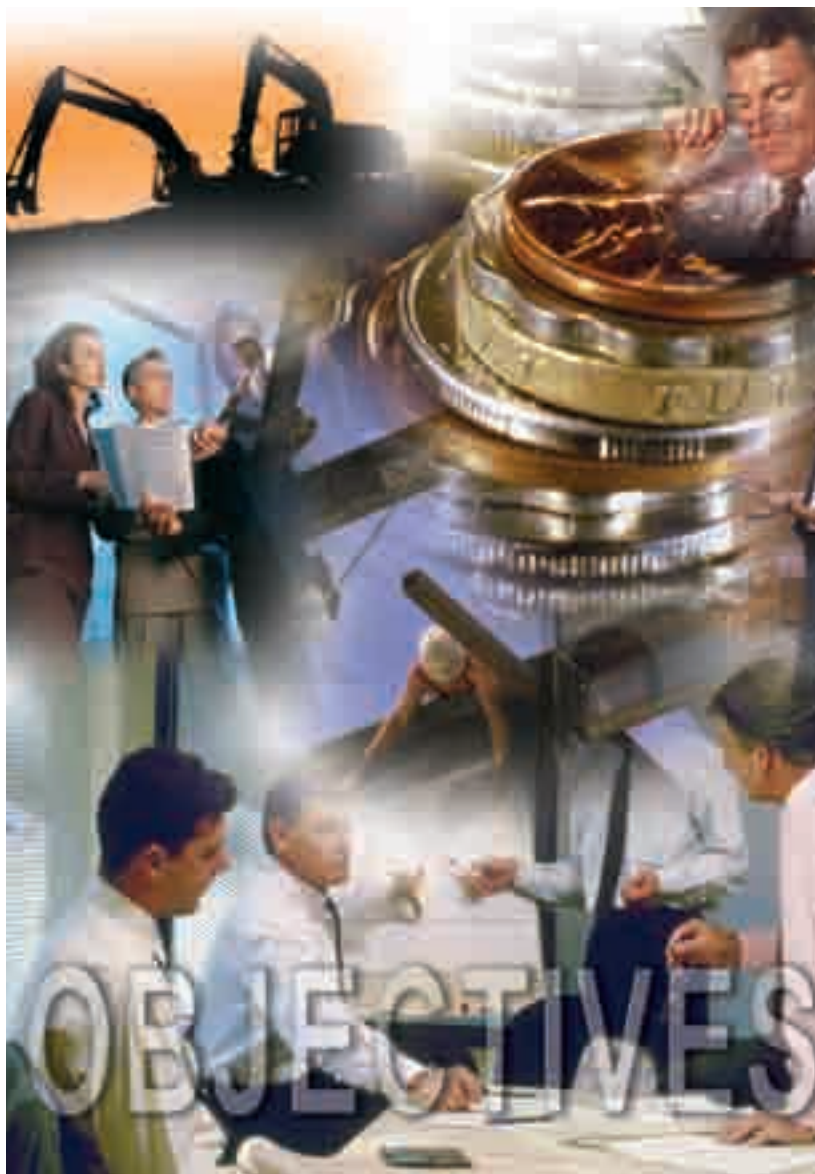
We are constantly expanding our business in order to provide all aspects of contracting services. Moreover, because of its flexibility, MELEC GROUP is persistently ready to satisfy emerging market and customer needs by creating new branches or divisions and by employing new personnel for this purpose.

We view every change as an opportunity and we are keen to innovate and take smart risks in order to grow.



Ethical and Social Responsibilities:

We live up to our social responsibility by being a law abiding, and resourceful business in every community we operate. Moreover, we have a commitment to provide a safe and healthy working environment to our employees and to the communities in which we are working. We never compromise this obligation for profit. Additionally, we are well known for our integrity and reliability because we always deliver to our promise and obligations.



SERVICES OF MELEC GROUP



MELEC GROUP is a full service contractor representing a broad range of contracting capabilities and a solid grounding in all aspects of its business. With primary focus on Safety, Quality and Professionalism MELEC GROUP offers the following services:

- ◆ Execution of Turnkey Projects.
- ◆ Engineering and Project Management.
- ◆ Procurement of Materials.
- ◆ Construction, Installation and Supervision.
- ◆ Testing and Commissioning.
- ◆ Operation and Maintenance.



1- Project Management:

Execution of a turnkey project invariably requires close coordination among many independent entities both within and outside the organisation. Actually, if all aspects of the project are not expertly integrated and managed, it may overrun the budget, fail to meet the schedule, or fall short in technical quality. MELEC GROUP manages to meet project's schedules and technical requirements through high coordination between all divisions, a culture of commitment to customer satisfaction, well developed procedures and finally good planning and scheduling that integrates all aspects of a project.



Planning and scheduling:

In order to secure that all works are completed in timely manner, a detailed schedule is prepared prior to the start of works. This schedule illustrates the contractual milestones, sequenced activities and their estimated durations required for achieving the final objective. During the progress of works, the schedule is updated periodically according to feedback reports. The target of planning and scheduling is to coordinate the projects' activities in order to meet the contractual obligations and goals; an objective which MELEC GROUP is achieving successfully.



Coordination:

MELEC GROUP appoints for every project a site coordinator, who is responsible for coordinating with different authorities and involved parties.

2- Engineering:

MELEC GROUP Engineering department comprises Electrical, civil and mechanical divisions responsible for:



- ◆ Technical Study and/or design.
- ◆ Quality Assurance/ Quality control.
- ◆ Value engineering.
- ◆ Quantity surveying.
- ◆ Site Survey.
- ◆ Drafting.
- ◆ Technical support for other departments.



3- Procurement of Materials:

MELEC GROUP has always succeeded in satisfying its clients by providing them with on-time good quality products at competitive prices. In fact, MELEC GROUP has many competencies in procurement and logistic services, specially:

- ◆ Promptness in Delivery of Major electrical equipments at competitive prices: Most of the Major electrical equipment procured by MELEC GROUP for its projects is produced by our sister companies; these products include: cables, transformers, switchgears, package substations, and low voltage panels.
- ◆ Long-term, senior-level relationships with Local and international manufacturing organizations of vast range of Equipments.
- ◆ Knowledge of International laws, markets, customs, and procurement practices. In addition to proficiency in import / export practices and tariffs from / to most countries.
- ◆ Senior relations with experienced forwarders.
- ◆ Experienced Logistic team in charge for following up on transportation and delivery of materials 24/7.
- ◆ Engineering department with high expertise in most equipments.
- ◆ Quality division responsible to control the quality of all procured materials.





4- Construction , Installation & Supervision:

- ◆ Supervision of Executed works including: checking of materials delivered to site, daily supervision, quality spot checks, etc...
- ◆ Civil Works including : Asphaltting , Site Clearing, Site Layout , Site Leveling, Concrete Pads pouring, excavation, trenching, etc ...
- ◆ Installation of equipment and materials such as : Cables, Distribution Panels, Generators, Switchgears, Package Substations, GIS Substations, Overhead Lines Equipment, Airfield Lighting Equipment, Metering Boxes, Street Lighting Poles, Pipes, Prefabricated houses, HVAC Equipment, Fire Alarms, etc...



5-Testing & Commissioning:

- ◆ Ensuring that all installed systems perform according to the design intent and the Owner's operational needs.
- ◆ Testing of the systems to ensure that they are inter-acting and performing optimally.
- ◆ Ensuring that the design intent, the installations and the O&M requirements are clearly and thoroughly documented.
- ◆ Training of the operators and the facility staff to ensure they operate and maintain the facility as per the design and installation purposes.



6- Operation and maintenance

Operation & Maintenance of projects executed by MELEC GROUP or others in the following areas:

- ◆ Infrastructure & Building services
- ◆ GIS/Conventional Substations up to 220 kV
- ◆ Power Plants
- ◆ Overhead Lines
- ◆ Power Transmission
- ◆ Street Lighting
- ◆ Airports
- ◆ etc



STAFF OF MELEC GROUP

M MELEC GROUP is based in LEBANON, with its Headquarters in Ghorfine, and offices in France , Iraq, Africa and the Arabian Gulf. In addition, MELEC GROUP occupies a total of 5000 m2 Mobile offices located on Project Sites.

Currently, MELEC GROUP employs about 180 staff members; however it can mobilize up to 300 Employees depending on demand in the following divisions.

- ◆ **Technical members of staff:** Experts, Office Engineers, Site Engineers, Planning operators, Certified Technicians, Technicians, and qualified labourers.
- ◆ **Administrative members of staff:** Budgeting and Estimation specialists, bidding specialists, Procurement specialists, Logistic specialists, and Accountants.
- ◆ **Supervisory members of staff :** Resident Engineers, Senior Engineers and Project Managers.

Most of MELEC GROUP Engineers and technicians hold training certificates from international companies, and have more than 10 years experience in Contracting projects. Furthermore, Most of MELEC GROUP administrative staff holds Bachelor or Masters University degrees.



EQUIPMENT OF MELEC GROUP



In order to obtain satisfactory results, General contracting companies, pay a lot of care to many factors such as: excellent management, a serious staff, hard work and a good reputation etc... But these factors solely can't bring benefits without owning excellent equipments.

MELEC GROUP equipment is highly specialized for Electrical and Electromechanical works, and it includes a broad range of materials, vehicles, tools, testing and commissioning apparatus for Overhead Transmission Lines, HV/MV cables, HV/MV substations, Distribution Network, Lighting



Moreover, MELEC GROUP is also remarkable in carrying out civil works and is fully equipped to be capable of executing its projects with high standards.

Due to its financial facilities in many national and international banks, MELEC GROUP has the capability of purchasing, leasing or renting additional equipment for site works when needed.



INTERNATIONAL STANDARDS

SAFETY: [ZERO-ACCIDENTS ON JOB SITES]

MELEC GROUP's top concern is safety .We never compromise safety for profits.

MELEC GROUP abides by a safety program that has been designed to help prevent the existence of hazardous conditions on work sites and to provide employees with the safest possible working conditions.

MELEC GROUP believes that the most important factor for the success of the safety program is the compliance of personnel with the implementation of the Safety System, which consists of workplace inspections, correction of hazards, employee training, and safety communication & documentation.

Therefore, for each project, MELEC GROUP employs a safety manager who is responsible for constantly training employees on safety procedures, and for taking instant corrective and preventive actions. We also ask our subcontractors and partners to adopt our commitment to safety.

These policies resulted in zero - accident occurrence on Job sites under MELEC GROUP supervision, even in the most hazardous locations like IRAQ.

Our dedication to safety helps keep workers safe and, it also pays off for our customers.



QUALITY: [COMMITMENT TO HIGH QUALITY STANDARDS]

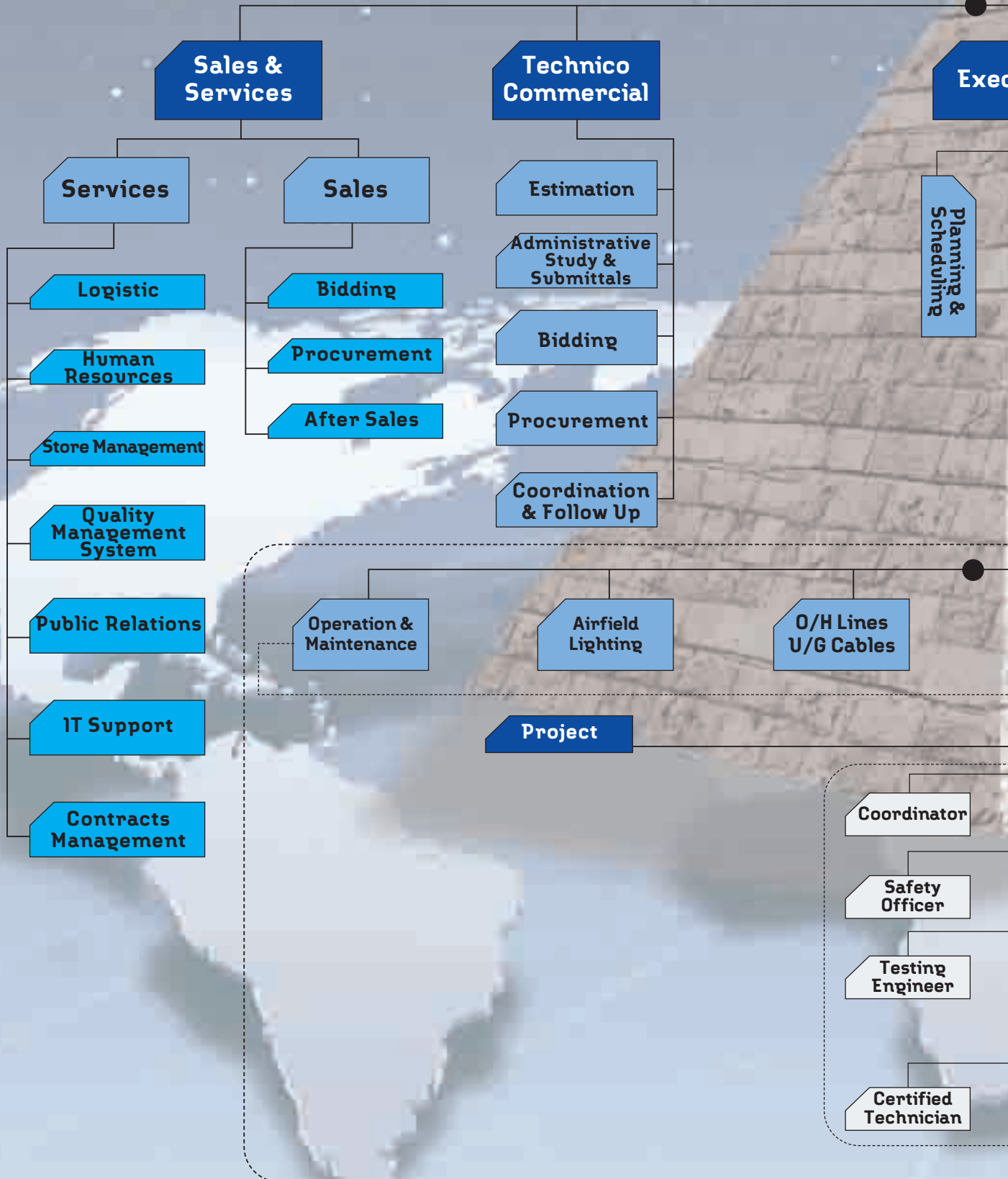
Through its dedication to high international quality standards, MELEC GROUP earned a reputation for excellence that keeps clients consistently referring MELEC GROUP with confidence.

On Work sites, MELEC GROUP conforms to a quality assurance/quality control [QA/QC] program that is designed to ensure the execution of scientifically sound, legally defensible projects of known and documented quality. The effectiveness of this program relies on clearly defined objectives, well-documented procedures, and management support. Therefore, MELEC GROUP employs a quality manager who is responsible for constantly training employees on quality procedures, for performing periodical quality spot checks, and ensuring that the quality assurance/quality control [QA/QC] program is being implemented.

Moreover, our aim is to satisfy our customers through meeting our promises in supplying high quality products. Therefore, MELEC GROUP purchases materials and equipments only from highly reputed and carefully evaluated manufacturers and suppliers. Moreover, when applicable, our technical team observes all factory tests conducted on any of the materials or equipment before delivery on site or to client.

Furthermore, MELEC GROUP is frequently engaged with international consulting companies to perform internal and external quality training. In addition, MELEC GROUP is currently in the process of acquiring ISO certification.





General Manager

Execution

Risk Management

Health & Safety

Technical

Finance & accounts

Technical Study & Submittals

Value Engineering

Quantity Surveying

Drafting

Quality Control & Supervision

Accounting

Financing

Budget Analysis

Power Plants

HT/MT Substations

Street Lighting MV/LV Network

Electro-Mechanical works

Project

Project

Project Manager

Accountant

Site Engineer

Quality Officer

Forman

Planning Operator

Technician

Skilled Laborer

Laborer

Project Team
PROJECTS

IDENTITY

Company Legal Name: MELEC GROUP
Business Activity: General Contracting
Date of Establishment: 1995
Commercial Register No: 40873 Baabda, Lebanon
D&B Number : 535186571

Lebanon :

Address: MELEC Building, Ghorfine Main Road,
Jbeil - LEBANON
P.O.Box: 12 Jbeil
Phone: [961] 9 621 030/31
Fax: [961] 9 621 029
Email : melec@dm.net.lb
www.melecgroup.com

Iraq :

Address: Baghdad , Al-Wahda District 904 Street
30, Home 17
Branch M.: Emad El-Aawar
Mobile : 0032 48 44 62 781
Thuraya : 0088 21 63 33 30 209
Email : melec_iraq @ yahoo.com
www.melecgroup.com

France :

Address: 43 rue Malherbe , 76100 ROUEN -
France
Branch M.: Christian Viguie
Phone: [33] 2 35 72 23 77
Fax: [33] 2 35 73 77 43
Email : melecsa@aol.com

Algeria :

Address: Aman Belkasem Street,
Hidra Municipality Building - Algeria
Branch M.: Gilbert Farah
Phone: [213] 21600594

